



REAL ESTATE  
**DEBTCONFERENCE 2021**  
FOR INSTITUTIONAL INVESTORS

Europe's first  
**Real Estate Debt Conference**  
for Institutional Investors, Managers,  
Banks and Service Providers

**Kap Europa, Frankfurt • 8/9 September 2021**

Tickets and further information: [www.DebtConference.com](http://www.DebtConference.com)

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8/9 September 2021

Kap Europa, Frankfurt

## Speakers



**Sven Affhüppe**  
Deutsche Bank AG



**Lars Armgart**  
Aukera Real Estate



**Antje Bonnewitz**  
Aukera Real Estate



**Trevor Castledine**  
bfinance



**Joe D'Alessandro**  
NCREIF



**Dan Dierking**  
NCREIF



**Prof. Dr. Andreas Dombret**



**Jeffrey F. Fastov**  
Square Mile Capital



**Curth-C. Flatow**  
FAP Group



**Richard Flohr**  
CrossHarbor



**Apwinder Foster**  
DRC Savills



**Benedikt Gabor**  
Dt. Rueckvers. and VoeV



**Andrew Gordon**  
Invesco



**Markus Habbig**  
Gothaer AM



**Peter Hansell**  
Nuveen Real Estate



**Dr. Peter Hayes**  
PGIM Real Estate



**Thomas Hester**  
StepStone Group



**Paul House**  
ARA Venn



**Hanno Kowalski**  
FAP Invest



**Maximilian Könen**  
Linus Digital Finance



**Dale Lattanzio**  
DRC Savills IM



**Sandra Ludwig**  
Inst. Investm. Consult. Partners



**Alexander Oswatitsch**  
DWS Alternatives



**Patrick Peura**  
Allianz



**Sascha Pinger**  
WPV



**Dr. Torsten Pokropp**  
DLA Piper



**Dan Pottorff**  
Tristan Capital Partners



**Achim Pütz**  
Luther



**Andrew Radkiewicz**  
PGIM Real Estate



**Evelina Raykova**  
Engel & Völkers Capital



**David Rückel**  
PIA Pontis



**Yolanda Schmidtke**  
DLE Group



**Anke Sonnenburg**  
Dt. Pfandbriefbank



**Janine Spieker**  
E.ON SE



**Oliver Strumpf**  
FondsForum Plattform



**Rajesh Sukdeo**  
Syntrus Achmea



**Sina Timm**  
Viridium Group



**Dr. Getrud Traud**  
Helaba



**Max von Below**  
USAA Real Estate



**Dr. Ulrich von Creyzt**  
DWS Alternatives

2 DAYS · 6 THEMES  
40 SPEAKERS

09:45 Registration & Coffee

## I. MARKET FUNDAMENTALS & SPEAKING FROM EXPERIENCE

- 10:30 Welcome**  
Oliver Strumpf, Initiator of the DebtConference  
David Rückel, Chairman and Moderator of the Debt Conference
- 10:35 Germany after Merkel: What's next?**  
Sven Afhüppe, Global Head of Political Affairs  
Deutsche Bank AG
- 11:00 Overall Economic Outlook**  
Dr. Gertrud Traud, Chief Economist and Head of Research  
Helaba
- 11:30 Global Real Estate Markets**  
Dr. Peter Hayes, Global Head of Investment Research  
PGIM Real Estate
- 12:00 Investor Interview: Looking back at the Real Estate Debt Market Evolution**  
Markus Habbig, Head of Real Estate  
Gothaer Asset Management AG  
Host: Trevor Castledine, Senior Director Private Markets  
bfinance

12:30 Lunch

## II. US AND EUROPEAN REAL ESTATE DEBT MARKETS

- 14:00 U.S. Private Real Estate Debt**  
Jeffrey F. Fastov, Senior Managing Director  
Square Mile Capital Management LLC
- 14:20 A pan-European Approach to Real Estate Debt**  
Dale Lattanzio, Managing Partner  
DRC Savills Investment Management LLP
- 14:40 UK Real Estate Debt Market vs. Continental Europe**  
Peter Hansell, Real Estate Debt Strategies Investment Manager,  
Nuveen Real Estate
- 15:00 Real Estate Debt in Germany - Market Opportunities**  
Hanno Kowalski, Managing Partner, FAP Invest GmbH
- 15:20 Where to find the best Risk-Adjusted Returns?**  
Thomas Hester, Managing Director, Stepstone Group  
Richard Flohr, Managing Director, CrossHarbor Capital Partners  
Dan Pottorff, Managing Director, Head of Debt Investment  
Tristan Capital Partners  
Andrew Radkiewicz, Global Head of Private Debt Strategy &  
Investor Solutions, PGIM Real Estate  
Moderator: Max von Below, Managing Director,  
USAA Real Estate

16:00 Break

## III. THE DIFFERENT PARTS OF THE CAPITAL STRUCTURE

- 16:30 Capital Structure Overview**  
Alexander Oswatitsch, Head of Real Estate Debt  
DWS Alternatives
- 16:50 Senior Loan Syndication for Institutions**  
Anke Sonnenburg, Head of Institutional Loan Markets  
Deutsche Pfandbriefbank
- 17:10 Mezzanine, Junior & Whole Loans**  
Paul House, Managing Partner  
ARA Venn
- 17:30 How Debt Funds Create Alpha:  
The use of Leverage to enhance Real Estate Debt Returns**  
Richard Flohr, Managing Director and Portfolio Manager  
CrossHarbor Capital Partners
- 17:50 Where are the Challenges and Chances  
in the different Parts of the Capital Structure?**  
Benedikt Gabor, Head of Real Estate  
Dt. Rueckversicherung und VoeV Rueckvers.  
Lars Armgart, CEO, Aukera Real Estate AG  
Curth-C. Flatow, Managing Partner, FAP Group GmbH  
Moderator: Sandra Ludwig CFA, Managing Director  
Institutional Investment Consulting Partners

18:30 End of Day 1

18:45 Departure Bus Shuttle to Dinner Location

19:00 Reception & Dinner  
Main Nizza, Untermainkai 17, 60329 Frankfurt



# 9 September 2021

**08:00 Registration for Face-to-Face-Participants**

**08:30 Sponsors meet Investors: Face-to-Face Meetings**  
Limited only to investors and all conference sponsors

**10:00 Registration & Coffee**

## IV. REGULATION & STRUCTURING

**10:25 Welcome**  
David Rückel

**10:30 Financial Market Regulation and the impact on private lending**  
Prof. Dr. Andreas Dombret, former Member of the Executive Board, Deutsche Bundesbank

**10:50 Securitisation Solutions for Real Estate Debt Investments**  
Achim Pütz, Partner  
Luther Rechtsanwaltsgesellschaft mbH

**11:10 Structuring Loan Agreements**  
Dr. Torsten Pokropp, Partner  
DLA Piper UK LLP

**11:30 Break**

## V. ESG AND REAL ESTATE FINANCE

**12:00 Net-Zero and ESG: Integration in Real Estate Investing by Institutional Investors**  
Patrick Peura, ESG Engagement Manager  
Allianz Investment Management

**12:30 How is ESG really weighted in Investment Decisions?**  
Antje Bonnewitz, Investment Manager, Aukera Real Estate AG  
Andrew Gordon, Managing Director – Fund Management  
Invesco Real Estate  
Yolanda Schmidtke, Co-CEO & Co-Founder DLE Group AG  
Moderator: Apwinder Foster, Head of Product Strategy  
DRC Savills Investment Management LLP

**13:10 Lunch**

## VI. SPECIALISED DEBT STRATEGIES AND INVESTOR PANEL

**14:20 NCREIF Debt Index Fund Overview**  
Dan Dierking, President  
NCREIF  
Joe D'Alessandro, Director of Real Estate Performance  
Measurement, NCREIF

**14:40 Fixed Income Alternatives – Dutch Mortgages in a European Context**  
Rajesh Sukdeo, Fund Manager Mortgages  
Syntrus Achmea Real Estate & Finance

**15:00 Real Estate Debt in Spain as a Growth Driver**  
Evelina Raykova, Head of Iberia, Director  
Engel & Völkers Capital AG

**15:20 Combining Digital Finance with Institutional Lending**  
Maximilian Könen, Managing Director – Investments  
Linus Digital Finance AG

**15:40 Investor Panel: Real Estate Debt Investments 2021/2022**  
Sascha Pinger, Managing Director Real Estate & Infrastructure  
WPV  
Janine Spieker, Asset Management – Real Estate  
E.ON SE  
Sina Timm, Private Debt Lead  
Viridium Group  
Moderator: Dr. Ulrich von Creyitz, Managing Director  
DWS Real Estate

**16:20 Closing Remarks**  
David Rückel and Oliver Strumpf

**16:30 End of Conference**

## ADVISORY BOARD



**David Rückel**  
Chairman of the Advisory Board  
Managing Partner, PIA Pontis  
Institutional Advisors GmbH



**Trevor Castledine**  
Senior Director, Private Markets,  
bfinance



**Benedikt Gabor**  
Head of Real Estate,  
Deutsche Rückvers. AG  
und VöV Rückvers. KÖR



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Founder  
FondsForum Platform



**Stefan Stute MRICS**  
Head of Investment Consulting  
Wüest Partner Deutschland



**Sina Timm**  
Private Debt Lead  
Viridium Group



## CONFERENCE LOCATION

The Kap Europa arouses emotions as soon as you enter! Large floor-to-ceiling windows and high ceilings provide a unique setting. The location combines sustainable construction with first-class conditions for successful events, incentives and cultural events. For its „green“ concept, the Kap Europa was the first congress center worldwide to receive the platinum certificate of the German Sustainable Building Council (DGNB). Only a few steps separate the Kap Europa from the Frankfurt trade fair grounds, the Skyline Plaza shopping center and numerous hotels of various categories. The central location with the best transport connections enables fast arrival and departure.

**Location:** Kap Europa  
Ludwig-Erhard-Anlage 1  
60327 Frankfurt am Main

